

A Firm

Designed for Clients



A Firm with a

Shared Focus on the Client

Providing Comprehensive Transactional, Litigation, Regulatory and Advisory Services to Clients Across the Globe

Faegre Drinker has breadth and depth of experience across 14 leading practice areas, with notable strength across our four largest practices:

Litigation

275

Business & Transactions

230

Intellectual Property

195

Product Liability & Mass Torts

190

Number of attorneys, consultants and professionals

National footprint with global reach

22 locations provide on-the-ground support wherever clients need us.



Our international reach extends far beyond our offices in China and the United Kingdom. As a founding member of Lex Mundi and its exclusive member firm in Indiana and Minnesota, and as the exclusive Illinois member firm of World Law Group, we have access to more than 200 law firms and thousands of legal advisers in more than 100 countries.

Multidisciplinary solutions



How we add value

Technology and innovation are critical to enhancing client service and outcomes. We are committed to continuing our leadership in this area through initiatives such as:

- Application of design thinking to the practice of law, including partnership with Stanford University's Legal Design Lab
- Visual advocacy
- Groundbreaking associate training program that enables new lawyers to "hit the ground sprinting"
- Chief Innovation Officer focused on delivering client-focused technologies, legal design thinking, artificial intelligence, collaboration and streamlining legal processes
- Pricing approaches that ensure value and promote predictability

Client problems are multidimensional. Our solutions must be, too.

Our business service offerings include specialized consultants and professionals who deliver cuttingedge advice and solutions across government advocacy, health care and data analytics.

We have deep expertise across many sectors, with particular strengths in these key industries:



Our practices

Benefits & Executive Compensation	Insurance
Business Litigation	Intellectual Property
Construction & Real Estate Litigation	Investment Management
Corporate	Labor & Employment
Finance & Restructuring	Private Client
Government & Regulatory Affairs	Product Liability & Mass Torts
Health Law	Real Estate

Clear-eyed realism

We know our clients have no time to waste on solutions that are legally correct but don't make business sense. We deliver advice that is firmly grounded in candor and pragmatism.

The combination of Faegre Baker Daniels and Drinker Biddle & Reath creates a top 50 firm with transactional, litigation, regulatory and advisory services talent that ranks among the world's elite. But what truly sets Faegre Drinker apart is the same thing that drew our two firms together — a shared focus on the client. We take time to understand our clients' priorities. We eagerly collaborate with each other and our clients to generate fresh, workable ideas. We provide excellence without arrogance.

Diverse perspectives yield better client solutions

Mansfield Certified Plus for Commitment to Diversity and Inclusion



Faegre Drinker will continue each legacy firm's commitment to advancing diversity and inclusion in the legal profession through innovative programs such as Diversity Lab's Mansfield Rule, under which both firms are currently designated Certified Plus. Both firms are active members of the Leadership Council on Legal Diversity and received 2019 Best Law Firms for Women recognition from Working Mother magazine and scores of 100% in 2020 on the Human Rights Campaign's Corporate Equality Index.

Fifty-five percent of our firm's elected Board members are women.

Commitment to justice



Together, we provided nearly 65,000 hours of pro bono service last year, working to ensure access to justice for all and making a positive difference in our communities.



Benefits & Executive Compensation

Creating unique solutions through collaboration



One size does not fit all when it comes to employee benefits and executive compensation plans. Regulatory compliance considerations and business risks can vary dramatically. That's why our counsel is individualized for your needs and concerns, with a group large enough to offer solutions to the full range of employee benefits and executive compensation challenges. We offer innovative legal advice and practical strategies to help you mitigate risk and cost-effectively manage the many moving parts of compensation and benefits plans.

How we add value

- National team dedicated to advising on complex benefits and compensation issues
- Advice tailored to clients' needs, from 20 employees to 300,000+ employees
- Nationally recognized thought leaders in several areas, including fiduciary governance, health care reform, ESOPs and ERISA litigation
- Team members with niche and in-house experience who collaborate to provide optimal solutions, from both the employer and service provider viewpoints
- Recognized for providing practical advice designed to meet strategic business goals and mitigate risk
- Proactive, cost-effective approach to litigation and government audits and investigations



Services Health and Welfare Plans Retirement Plans Executive Compensation ERISA Litigation ESOPS Governance and Compliance Financial Services ERISA

Tax-Exempt Employers

Payroll

We understand your industry

Education
Energy
Financial Services
Health Care
Insurance
Life Sciences
Manufacturing
Non-Profits
Pharmaceuticals
Real Estate
Retail
Technology
Telecommunications
Transportation

About Faegre Drinker

1,300+ attorneys, consultants and professionals

22 locations

Top 50 firm

Mansfield Certified Plus for Commitment to Diversity and Inclusion

Contact us



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Health Care

Solutions and opportunities for the continuum of change



Every facet of the health care delivery system — from patient care to payment systems— is undergoing unprecedented change. Our team understands the complexities that face new and established participants across the continuum of care and has the experience and acumen needed to advance your business objectives.

How we add value

- 60+ health care lawyers and consultants
- · National footprint
- Large health system and academic medical center experience
- Government agency experience, including HHS, CMS and DOJ
- Broad perspective from representing providers and provider-sponsored health plans
- Unique multidisciplinary team includes attorneys, policy advocates, data consultants, scientists, vendor contracting affiliate and digital health affiliates

Leadership in the issues that drive today's market

Fraud and Abuse and False Claims Act Counseling

Health Care Regulatory Compliance

Health Care Public Policy Advocacy

Licensing and Credentialing

Provider Alignment, Medical Staff Relations, Physician Employment and Faculty Practice Plan Arrangements

Clinical Research

Tax-Exempt
Organization
Governance and
Compliance

Health Care Litigation

Health Care Privacy and Cybersecurity, Including Data Breaches

Technology and Innovation

Managed Care and Value-Based Arrangements

Purchased Services, Outsourcing and Cost Saving Initiatives

Strategic Transactions and Affiliations

Clients we serve across the health care delivery system

Clinical Research Organizations

Digital Health and Technology Companies

Hospitals and Health Systems

Integrated Delivery Networks

Patient and Public Health Organizations

Pharmacies and Pharmacy Benefit Managers

Private Capital and Investment Firms

Provider-Sponsored Health Plans

Senior Living, Long-Term and Post-Acute Care

 Value-Based Enterprises and Physicians Organizations

Track record of success

Transformative guidance

- Advised a large academic medical center in its fiveyear transformation into a major regional health care provider through affiliations, acquisitions of other health systems and joint ventures.
- Negotiated an eight-year tech and consulting services vendor agreement for a New Englandbased health system to ensure specific metrics to improve the health system's financial and operational performance were met.
- Represented a long-term regional nonprofit health system client on the \$1.5 billion sale of a majority of its assets to a national, for-profit health system. Also helped our client establish a local, nonprofit foundation to benefit the ongoing health care needs of its community.
- Helped form the largest state-wide independent specialty practice by consolidating a significant number of private practices.

- Provided strategic advice to a large specialty practice to transform it into a private equity-backed, national specialty practice and management service organization.
- Negotiated a high-growth strategic transaction that involved the sale and rebranding of 1,600+ pharmacies and clinics of a leading national big box retailer to a leading national pharmacy multi-unit chain for \$1.9 billion.
- Strategically guided a major research institution in revamping its clinical trial contracting guidelines, with a focus on changes to the institution's organizational structure.
- Represented a large multi-practice health system in a joint venture with a commercial insurer, which created a narrow health care network that could contract with large employers.

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Contact us



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